

ABOUT ELEVATE SPORTS VENTURES:

Elevate Sports Ventures is a best-in-class sports, entertainment, and brand agency that provides proven and innovative solutions in hospitality and partnership sales, marketing, data and analytics insights, and brand representation to organizations across the global sports and entertainment landscape.

Formed in partnership between the San Francisco 49ers, Harris Blitzer Sports & Entertainment (HBSE), Ticketmaster/Live Nation, and Oak View Group (OVG) in 2018, Elevate is spearheading the most prestigious and dynamic stadium projects and events in the world, including the U.S. Formula 1 Grand Prix, the US Open Tennis Championship, World Cup 2022, and St. Louis CITY's Centene Stadium (to name a few).

INTERN, INSIGHTS – OVERVIEW:

Elevate Sports Ventures is looking for individuals to join our fast-growing consulting team in the sports and entertainment industry. Individuals will focus on supporting projects for Elevate's clients focused on enhancing fan experience and operational performance. You will support project objectives and help structure problems, conduct primary and secondary research, conduct business analyses, develop presentations, and support project implementation. This role will cover a range of services across our business, including hospitality design, partnership sales, partnership valuation, and brand representation.

This is a remote position. The role will require the ability to work flexible schedules, including weekends and holidays.

RESPONSIBILITIES:

- Support projects focused on helping clients improve revenues, business efficiency, and fan experience
- Analyze complex, high-volume data sets to identify narrative trends and actionable insights
- Build financial models to inform pricing strategy and revenue forecasting
- Support survey development and execution, including survey design, content development, and communication materials
- Develop and present recommendations to internal team members and external client partners
- Build high quality visualizations that illustrate the stories underlying the data we collect
- Conduct sports and entertainment industry research focused on (but not limited to) teams, venues, competitors, trends, client prospects, and current events

QUALIFICATIONS:

The following are our target qualifications for this role. Note that reasonable accommodation may be made to enable individuals with disabilities to perform the essential functions.

A. Education and/or Experience

- Bachelor's Degree or equivalent experience
- Rising Second Year MBA
- Previous sports industry and/or professional experience is a plus

B. Knowledge/Skills/Abilities

- Exceptional organizational skills
- Ability to multi-task with concurrent projects and prioritize under pressure of deadlines
- Strong research skills with the ability to translate data insights into stories
- Ability to conduct rigorous data analysis resulting in high-quality models and presentations
- Intellectual curiosity, creativity, analytical approach, attention to detail, and results-driven

- Strong verbal and written communication skills, including presentation and public-speaking experience
- Power user of the MS Office suite, in particular Excel
- Power user of the Google Drive suite, including Google Slides & Google Sheets
- Experience with Tableau or other data visualization tools is a plus
- Prior experience with Data warehouse, SQL, and/or Python is a plus
- Prior experience using CRM systems (i.e., Salesforce, MS Dynamics) is a plus
- Previous sports industry and/or professional experience is a plus

This position is open to all qualified candidates. If you need assistance or an accommodation due to a disability in connection with the application process, you may contact us at HR@elevatesv.com.

We are proud to be an equal opportunity/veterans/disabled/ LGBTQ+ employer. We celebrate diversity and are committed to creating an inclusive environment for all employees. All employment is decided on the basis of qualifications, merit and business need, without regard to race, color, religion, gender, sexual orientation, national origin, disability status, protected veteran status, genetic information, or any other characteristic protected by applicable law.