

#### **ABOUT ELEVATE SPORTS VENTURES:**

Elevate Sports Ventures is a best-in-class sports, entertainment, and brand agency that provides proven and innovative solutions in hospitality and partnership sales, marketing, data and analytics insights, and brand representation to organizations across the global sports and entertainment landscape. Formed in partnership between the San Francisco 49ers, Harris Blitzer Sports & Entertainment (HBSE), Oak View Group (OVG), and Ticketmaster/Live Nation in 2018, Elevate is spearheading the most prestigious and dynamic new stadium and redevelopment projects in the world, including the Seattle Kraken's Climate Pledge Arena, the New York Islanders' UBS Arena, and Co-op Live in Manchester, England. Highlights among 30+ other clients and current projects include the USGA, USTA, St. Louis CITY SC, FIFA World Cup 2022, Tottenham Hotspur Football Club, and EuroLeague Basketball.

### **ASSOCIATE COUNSEL - OVERVIEW:**

Elevate is seeking an attorney to join its Corporate HQ team located in Charlotte, NC. The Associate Counsel will be responsible for supporting the Corporate Counsel in all aspects of Elevate's legal and compliance functions, including drafting and negotiating commercial agreements, advising on mergers & acquisitions, financings, and similar business combinations and transactions, maintaining up-to-date corporate and compliance policies, assisting Elevate's Human Resources department with employment-related functions, and preparing, filing and maintaining corporate records and registrations, among other things. This is NOT a remote position – physical presence in Elevate's Charlotte, NC HQ office on a regular basis will be required.

#### **RESPONSIBILITIES:**

- Prepare, review and negotiate client contracts and various other types of commercial agreements, including consulting agreements, commercial leases, intellectual property license agreements, vendor agreements, etc.
- Assist the Corporate Counsel and corporate development team with all phases of acquisitions, joint ventures, mergers, financings and
  other business transactions or combinations, including determining structure, drafting term sheets and preliminary documentation,
  performing due diligence, managing deal processes in coordination with outside counsel, preparing, reviewing and negotiating definitive
  agreements and ancillary closing documentation, and managing post-closing integration processes.
- Prepare, file and maintain corporate records and registrations in the various jurisdictions in which the company operates, in coordination with the company's outside counsel and financial/tax advisors.
- Prepare, update and implement corporate and compliance policies, including with respect to data privacy, cyber security, international
  operations, anti-money laundering, diversity and inclusion and environmental, social and governance (ESG) initiatives, among other
  things.
- Prepare, review and negotiate employment agreements, bonus and commission plans and other similar employment-related documentation in coordination with the company's Human Resources department.
- Assess legal and operational risks and provide guidance to the company's management and other internal stakeholders regarding the company's current and future planned operations.
- Maintain current knowledge of applicable federal and state laws and regulations and monitor regulatory developments to ensure
  organizational adaptation and compliance.
- Research a variety of legal issues and provide clear, concise advice and recommendations.
- Supervise litigation matters, including managing outside counsel in the litigation process.
- Retain and manage outside counsel for various matters as needed, ensuring effective and efficient representation.
- Manage key contract dates and milestones.
- Assist with any other duties or initiatives as designated by the Corporate Counsel from time-to-time.

## **QUALIFICATIONS:**

The qualifications listed below represent the credentials necessary to perform the essential functions of this position. To be successful in this position, an individual must be able to perform each essential duty satisfactorily. Reasonable accommodation may be made to enable individuals with disabilities to perform the essential functions. In addition to the qualifications below, candidates must currently reside in Charlotte, NC or be willing to relocate to Charlotte, NC at their own cost – this is NOT a remote job, physical presence in Elevate's Charlotte, NC office on a regular basis will be required.

#### A. Education and/or Experience

- Undergraduate degree and J.D. from an accredited law school.
- Must be active and in good standing in one State Bar in the United States, preferably North Carolina.
- 1-2+ years of experience at a top law firm or in-house at a major corporation.
- Substantial experience in the practice of corporate law, specifically mergers and acquisitions, joint ventures, public and/or private debt and equity offerings, commercial agreements, etc.
- Direct experience with one of intellectual property registration and licensing, data privacy, cybersecurity and/or international law preferred.

# B. Knowledge/Skills/Abilities

- Excellent contract drafting and negotiating skills, with direct experience drafting complex corporate documents or commercial
  agreements.
- Great written and oral communication skills, with the ability to distill complex legal concepts and/or risks into easily understandable and actionable insights for the Corporate Counsel and the company's management.
- Knowledge and/or experience of one or more of the following: intellectual property registration and licensing, data privacy, cyber security and/or international law is preferred.
- Strong analytical and problem-solving skills.
- Ability to manage change effectively, deal well with ambiguity/uncertainty and adapt quickly.
- Effective time management and organizational skills necessary to thrive in a fast-paced environment while responding quickly and effectively to changing or evolving priorities.
- Willingness and ability to work independently and take personal accountability for assigned tasks or projects.
- Relentless work ethic and attention to detail.
- Desire to learn new skills (both legal and non-legal) and tackle any task assigned by the Corporate Counsel or the company's management.
- Willingness to work extended hours from time-to-time as required.
- Passion for sports and the sports industry.

# **WORKING CONDITIONS**

## **Travel Requirements**

• Travel will not be frequent but may be required on occasion.

### Work Environment

• This position will work primarily in an office environment, located in Elevate's Charlotte, NC office.

This position is open to all qualified candidates. If you need assistance or an accommodation due to a disability in connection with the application process, you may contact us at <a href="https://example.com">HR@elevatesv.com</a>.

We are proud to be an equal opportunity/veterans/disabled/ LGBT employer. We celebrate diversity and are committed to creating an inclusive environment for all employees. All employment is decided on the basis of qualifications, merit and business need, without regard to race, color, religion, gender, sexual orientation, national origin, disability status, protected veteran status, genetic information, or any other characteristic protected by applicable law.