

**Consumer Sales Executive:**

This is a phenomenal launching point to begin your career in sports ticket sales. You'll be making phone calls, scheduling meetings, and attending events with qualified Pacers ticket prospects to sell them ticket packages. You'll develop and manage relationships while providing outstanding customer service both over the phone and on game nights. The majority of your time will be spent in the office where our culture is the strongest, but you may work various community and in-arena events, along with all of our 41+ home games. We don't expect you to already understand how to sell tickets. We'll provide you with first class training and support to help you be successful.

**MAIN DUTIES**

- Complete 150 outbound tasks per day with outreach to qualified prospects with the intent to generate full season and partial season ticket sales
- Manage relationships of the ticket package accounts you sell
- Be available to work up to 41+ home games
- Other duties as assigned

**ROLE PLAYERS NEED NOT APPLY. WE'RE LOOKING FOR HALL OF FAMERS!**

We are working to develop the best ticket sales department in all of sports. Therefore, we will be very selective in who we add to our team. We're looking for candidates who are competitive, coachable, detail oriented, and who have the desire to climb to the top of the industry. Are you ready to be in the Hall of Fame?

**Qualification Requirements:** To perform this job successfully, you must be able to perform each duty satisfactorily. The requirements listed below are representative of the knowledge, skill and/or ability required. Reasonable accommodations may be made to enable those with disabilities to perform the essential functions. The candidate must have a strong work ethic and a burning desire to build a career in professional sports.

**Education and/or experience:** Bachelor's degree (B.A.) from a four-year college or university.