



Position: Director, Special Projects
Department: Strategy & Business Development
Reporting Manager: Vice President, Strategy & Business Development
Status: Full-Time
Job Classification: Exempt
Location: Las Vegas, NV

About the A's:

The A's are a baseball team founded in 1901. They have a rich history, having won nine World Series championships and 15 American League pennants. The A's are known for pioneering the "Moneyball" approach to team-building, which focuses on using statistical analysis to identify undervalued players.

In addition to their success on the field, the A's also have a positive and dynamic work culture. They have been recognized twice as the Front Office Sports, Best Employers in Sports.

The A's are defined by their core pillars of being Dynamic, Innovative, and Inclusive. Working for the A's offers the opportunity to be part of an innovative organization that values its employees and strives to create a positive work environment.

Description:

The Director, Special Projects will work with the Team President and Vice President, Strategy & Business Development on strategic organizational priorities leading into the opening of the A's Ballpark in Las Vegas in 2028. This role will be responsible for cross-functional project management and support functions for ongoing workstreams around the new ballpark. This role will also assist the development and execution of our long-term strategic initiatives. This role is critical in guiding the company's direction, identifying growth opportunities, and ensuring the alignment of business priorities across all functions.

Responsibilities:

- Play a leading role in driving and executing internal and external cross-functional special projects as assigned by President and Vice President, Strategy & Business Development
- Assist Vice President of Strategy & Business Development in managing and coordinating project workstreams, consultant deliverables, and special projects with respect to the New Ballpark project
- Project workstreams include but are not limited to: Design, Construction, Budget, Financing, Sales Center, Revenue, Las Vegas Special Events, Community Engagement etc.
- Conduct market, operational, or financial analysis to inform decisions and strategic direction for important organizational priorities
- Monitor industry trends and deliver insights and recommendations to drive competitive advantage



- Manage weekly Ownership meetings, attendees and agenda
- Actively engage with the Ownership group, assisting the Team President and Vice President of Strategy & Business Development in preparing and presenting materials and presentations
- Manage weekly Leadership meetings and monthly strategy sessions, translating high-level goals into actionable project plans with clear deliverables and timelines
- Support the development of long-term strategic goals and business plans, conduct internal and external analyses to identify growth opportunities and risks, and set strategic priorities in alignment with the company's mission and vision
- Manage schedules and perform other administrative duties as assigned by Team President and Vice President, Strategy & Business Development
- Collaborate on all Ownership special events and activities with respect to Spring Training, Regular Season & Postseason, and events in Las Vegas
- Develop and monitor Las Vegas local stakeholder database and maintain relationships with prospective clients and partners
- Perform other tasks and projects as requested

Qualifications/Requirements:

- Bachelor's degree in Business, Economics, Sports Management or a related field; advanced degree or certifications a plus
- Preferably 3-5+ years in strategy, consulting or finance related roles with additional experience working within or with a business going through growth/ change
- Experience working with the media, entertainment and/or sports sector preferred
- Highly analytical self-starter with ability to manage multiple projects in a time sensitive environment
- Ability to manage timelines and meet deadlines
- Ability to develop cross-functional strategies that balance competitive, commercial, and developmental goals
- Desire to work collaboratively with others to see projects through from conception to completion
- Exceptional communication skills and experience engaging with senior stakeholders
- Excellent PowerPoint and Excel modelling skills
- Occasional travel may be required
- On-call availability, including some weekends, evenings, and holidays

The A's Diversity Statement:

Diversity Statement Diversity, Equity, and Inclusion are in our organizational DNA. Our commitment to these values is unwavering – on and off the field. Together, we continue to build an inclusive, innovative, and dynamic culture that encourages, supports, and celebrates belonging and amplifies diverse voices. Combining a collaborative and innovative work



environment with talented and diverse team members, we've created a workforce in which every team member has the tools to reach their full potential.

Equal Opportunity Consideration:

We are an equal opportunity employer and all qualified applicants will receive consideration for employment without regard to race, color, religion, national origin, sex, sexual orientation, age, disability, gender identity, marital or veteran status, or any other protected class.